



## EMPLOYER PARTNERSHIP INFORMATION

At no other time in our history has it been more critical for the U.S. Army Reserve to develop and maintain solid, meaningful relationships with civilian Employers. To that end, the Chief of the Army Reserve, Lt. Gen. Jack C. Stultz, created the innovative Employer Partnership Initiative. His vision is for a collaborative effort that will sustain a viable operational Army Reserve, capable of caring for Soldiers and their Families, and provide Employers with highly skilled and talented Army Reserve Soldiers.

The Employer Partnership is a groundbreaking public-private joint venture that offers business owners the opportunity to look to highly skilled Army Reserve Soldiers to fill their staffing needs. Recognizing that Employers and the Army Reserve share Soldier-Employees, it makes good business sense to collaborate on workforce development including recruiting and training, to ensure that the United States remains competitive in the global economy and the Army Reserve continues its mission to advance our Nation's security.

In partnership with the Army Reserve, businesses and government agencies can look to hundreds of thousands of talented Army Reserve Soldiers to meet their staffing needs. These potential employees have been pre-screened and fully trained in the technical, specialized and professional capabilities Employers need. The opportunity for Employer Partners to hire from a skilled labor force has the potential to reduce business recruiting and training costs.

### **Q: How do Employers benefit by hiring Army Reserve Soldiers?**

**A:** The employment of Army Reserve Soldiers is a positive return on investment. The Army Reserve can recruit a Soldier for service to our country and an employee for a civilian company. Businesses have the potential to save up-front hiring costs by not having to duplicate pre-screening, drug tests, aptitude tests and the like.

Additionally, the Employer Partnership strives to align military and civilian credentialing and licensing to ensure that Army Reserve Soldiers possess the skills in high demand by Employers. Reliable self-motivated Army Reserve Soldiers have unique capabilities and leadership ability, acquired through continued military work-related training and professional development, resulting in potential cost savings to Employers.

### **Q: What are the qualifications for partnership?**

**A:** The Army Reserve asks that interested Partners be committed to informing the Army Reserve about prospective job opportunities for Soldiers. Businesses, government agencies and nonprofit organizations of all sizes can partner with the Army Reserve on its Employer Partnership.

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**U.S. ARMY RESERVE**

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**Q: For how long must a company commit to a partnership?**

**A:** The Army Reserve's goal is to create long-term, enduring and mutually beneficial relationships with business leaders in communities across the country. There are no time requirements or limitations on the duration of the alliance. Partnerships will be sustained for as long as the Army Reserve and the Employer find the joint venture to be mutually rewarding.

**Q: Our company is interested in investigating the possibilities of the Army Reserve Employer Partnership, but can't commit to hiring Soldiers right now. Can we still partner?**

**A:** Yes, the Employer Partnership provides a wide array of opportunities for businesses of all sizes to partner with the Army Reserve. The Army Reserve will work with your company to tailor a program that meets our mutual goals in a long-term partnership. One of the benefits of the Employer Partnership is access to potential employees who are well-trained and qualified, which is especially relevant during this period of economic uncertainty.

**Q: How can I find out additional information about the Army Reserve Employer Partnership?**

**A:** Additional information about the Employer Partnership is available online at [www.ArmyReserve.Army.mil](http://www.ArmyReserve.Army.mil)

You may also contact Sgt. Maj. Nelson Idefonso at (703) 601-0898 to investigate a possible partnership, or e-mail us at [ARCareers@usar.army.mil](mailto:ARCareers@usar.army.mil). Sgt. Maj. Idefonso will work with business leaders to determine the next steps to solidify a tailored partnership agreement.